

CONNECTIONS

The Newsletter of the West Shore Chamber of Commerce



Photo: Bob Saline

Kathleen Mangan officially signs on as Chamber President & CEO Elect. (L to R: Chick Zoll, Ed Messner, Kathleen Mangan.)



The Chamber gathered with business owners, township officials, local representatives and others to congratulate PennDOT on the opening of Lower Allen Drive three weeks ahead of schedule. (L to R: Lou Pirozzi and Brian Moore, Michael J. Baker Corporation; Fritz Schreffler, PennDOT; and Phil Anzaldo, Walsh Construction.)

Chamber Welcomes New President & CEO

After an exhaustive search for the new President of the West Shore Chamber of Commerce, the Board of Directors officially signed on Kathleen Mangan to lead the Chamber after the retirement of long-time President, Ed Messner. Kathleen will begin working with Ed during a transition period starting in December of this year, and will serve as President Elect until January when Ed retires.

Kathleen plans to quickly become engaged in the West Shore Chamber's recently completed strategic planning process, using that as a blueprint for her first months as President.

"The board of directors of the Chamber has developed an excellent strategic plan that will serve as our road map for the near future," said Kathleen. "I'm anxious to begin my work with the Chamber and to learn all I can about the west shore community, its businesses and people. My goal is to make the Chamber the premier "Go To" resource for business, and I truly believe that with the strategic direction that has been set, and with the assistance of the Chamber's board, staff and members, we will accomplish that goal. I'm proud to be a new member of this community and a member of this outstanding team."

Kathleen most recently served as president of the Junior Achievement of Northeastern Pennsylvania, Inc. and brings many years of experience to the position.

"It's a pleasure to welcome Kathleen to our area and especially to this Chamber. I know you will all appreciate her enthusiasm and the expertise she will bring to being the President of 'your' Chamber," Ed stated.

For more information about Kathleen, log on to www.wschamber.org and visit the Media Center.

It's Down to the Wire:

Join the Chamber Electricity Program Now for Big Savings

In 2010, your electricity bills will undergo a significant increase. The Chamber Electricity Program can help reduce the impact of the increase on your business's wallet. Seventeen Chambers across the state have come together to bring members lower electricity costs through partners OnDemand Energy Solutions and ChamberChoice.

The Chamber Electricity Program is currently the largest purchasing pool in central PA, allowing participating businesses to have the same purchasing power as large corporations. Partner

OnDemand Energy Solutions individually analyzes each applicant and if the analysis shows the program can't save you money, they will provide you with other options.

What are you waiting for? It's not too late to save with the Chamber Electricity Program. Join representatives from OnDemand Energy Solutions for an information session (see Upcoming Events, page 5). If you are unable to attend this session, and want to learn more about this critical money saving program please contact OnDemand Energy Solutions at 1-866-699-9968.



Dec. 2
Business Achievement Award Luncheon

Dec. 10
Membership Drive Networking Lunch

Dec. 11
ChamberPAK

Dec. 17
Social Networking Webinar

West Shore
Chamber of Commerce

Inspiring Business

By Laws Revisions enclosed.

The **bolded** businesses in Business News section are Chamber members.

B.R.P. Entertainment received its Women in Business Enterprise certification from the State of Pennsylvania. The certification means that B.R.P. Entertainment is at least 51% owned and operated by women, and the company. For more info call 1-888-750-7295.

Keystone Human Services held Black Tie & Tails 2009 on Sunday, October 25, to benefit its program Susquehanna Services Dogs which provides assistance dogs to individuals with physical disabilities. For more info call 717-232-7509 or visit www.keystonehumanservices.org.

L.B. Smith Ford Lincoln Mercury Inc. will donate \$20, up to a total of \$1 million, to the Susan G. Komen for the Cure for every Ford, Lincoln, or Mercury test-driven from now until December 31, 2009.

SF&Company CPAs and Business Advisors announced that five employees from the Harrisburg office participated in the Leukemia & Lymphoma Society's Light the Night Walk on City Island by assisting with registration and counting donations. Funds raised from the two-mile walk benefit the Central Pennsylvania Chapter, bringing help and hope to people battling blood cancers.

BELCO Community Credit Union will participate in the Toys for Tots holiday drive again this year. Donations of new, unwrapped toys will be accepted November 2 through December 5 at each of BELCO's 11 branches and in the lobby of the Operations Center, located at 449 Eisenhower Boulevard in Harrisburg.

Reclamere Inc's. executive management staff recently attended the National Association for Information Destruction Compliance Toolkit Training in Chicago, IL. For more info contact 814.684.5505 or visit www.reclamere.com.

(Continued on next page)

State of the District Breakfast with Senator Vance

Members of the Greater Carlisle Area and West Shore Chambers of Commerce gathered at Hotel Carlisle on November 5 to hear Senator Patricia Vance's annual address on the state of the district in Pennsylvania. The Senator spoke on a number of topics including Pennsylvania's budget and the current economy. Vance said that the state of the economy overpowers everything. This is the same situation that Senator Vance described in her address last year.

The state passed this year's budget just a few months before next year's budget process is due to begin. The legislature is still working on passing some of the revenue producing venues that are part of that budget, and the economy is still the driving force behind everything.

Senator Vance also expressed her concern over the loss of civility and respect towards state officials. This threat is a deterrent to attracting good, talented people into public service, Vance said. (See following article.)

Among other current driving legislative issues are:

- The Federal Health Care Bill – What effect will it have on PA? Will there be a state op-out?
- Transportation Funding - \$415 million in funding will start going away next year.
- Electricity Deregulation – Time is running out if the legislature is going to discuss a rate phase-in.
- Chesapeake Bay Cleanup – In 2010, the federal government will take over from the State, and they appear to be more stringent.

Uncertainty of the Future Takes Its Toll on Political Dialogue

During a visit to the Chamber Governmental Affairs Committee prior to his deployment in Iraq, Representative Scott Perry called for composure and unity within the business community and stated that the economic downturn had people frustrated and angry. One year later, the media overflows with stories on disruptive town meetings, battles on the legislative floor, and the general polarization of public officials, institutions, and individuals on political, philosophical, socio-economic, and religious beliefs.

In a phone interview with Senator Vance (R-Cumberland), she reiterated, "people are frustrated." Vance said there is a feeling of uncertainty about the future. She notes that there is a lot of misinformation being repeated and warns people to carefully check the validity of their sources. "Bad news sells," she said.

David Brinton, Chief of Staff for Representative Perry, agreed. "People are frustrated in government in general," Brinton said, "and to the public, too many politicians appear to be polarizing." He went on to say, Republican has become synonymous with Conservative, and Democrat with Liberal. Because of this, many more people are now registering as Independents. A recent Pew Research Study reports a record 36% of voters now consider themselves Independent.

Representative Ron Buxton (D-Dauphin) stated that a dialogue with your constituents in a poverty level area is different than in a suburban setting. He uses the budget negotiations as an example. The people in his district, those in need of social services, had more of a willingness to hold out for better funding, than to settle for a quick solution. The place he has picked up on anger has been in the media, not with his constituents.

All three leaders agreed that people need to start discussing today's difficult issues in a calm, reasoned manner. Brinton encourages business people to be engaged, unified and involved in the issues. Buxton believes in moderation of approach. Vance added, "You cannot govern from the far left or far right. We need debate to be in a calm, reasoned manner."

Your Chamber is an important part of advocating for your business and encourages its members to maintain an active, unified, calm voice in government.

Members "Pulled" Together for a Great Day of Networking

At the 3rd Annual West Shore Chamber Trap Shoot Event on October 15, members enjoyed a great day of networking, camaraderie, and sport thanks to main event sponsor Wells Fargo Advisors. This year's event featured firearms safety instruction and wonderful hands-on training thanks to volunteers from the West Shore Sportsman's Association. The day also included pistol shooting, friendly competition at the dueling tree, a hot lunch, and one round of trap shooting. Congratulations to top trap shooters Tom McKee 22/25, and Doris Shyda 16/25. Block shoot winner Jackie Kimmel donated her winnings to the Chamber.

Thank you to the Women in Business Roundtable Committee and supporting sponsors Sir D's Catering and integra Print & Image for making this outing possible.

Sponsorships Now Available for 2010 Business Women's Forum

Sponsorships are now available for 2010 Business Women's Forum, and businesses of all sizes are welcome to participate. There are many sponsorship levels available for this event. Business Women's Forum attendees span multiple age groups, company positions, business types, and geographical locations within Pennsylvania. Looking to target a more specific age group or company position? New exclusive sponsorships are also available.

On Thursday, April 1, 2010, the 16th Annual Business Women's Forum will bring inspirational speakers, business exhibits, professional breakout sessions and much more to the Pennsylvania Farm Show Complex & Expo Center. This day long annual conference, geared towards women professionals, offers ample opportunity for businesses looking to market to the 50% of the population with more than 85% percent of the purchasing power.

If you are looking for a way to make an impact with this important market, contact Tammy McCrae at 761-0702. For more information on how the Business Women's Forum can help you distribute your message, or for a full listing of attendee demographics, sponsorships, and women's purchasing statistics, please visit www.businesswomensforum.com.

Business Women's Forum is jointly hosted by the Greater Carlisle Area, Harrisburg Regional, and West Shore Chambers of Commerce, in partnership with the Gettysburg Adams Area, Greater Chambersburg, Hanover Area, Lebanon Valley, Mechanicsburg, Shippensburg Area, and York County Regional Chambers.

Membership Mentor Networking Tip of the Month

From the Membership Mentor Committee

Find focal points. When you go to an event, look for a few different key areas within the room. Keeping your eye on where you want to go next allows you to keep from standing in one place or being in one conversation for too long.

BETTER BUSINESS STARTS WITH BETTER BUSINESS LISTINGS.

Expand your presence on the internet. Claim your listing on PennLive.com's directory of local businesses and create a digital storefront for your company, featuring a business profile page with photos, logos, product descriptions, and more. Best of all, it's FREE to claim and enhance your listing.

Help your customers find you on the web, call 1.717.540.2050 or email salesinfo@pennlive.com

pennlive
-com

PennLive.com is the online home of *The Patriot-News*.

The Center for Independent Living of Central PA selected Erica Croce as Public Relations Coordinator, Pamela Auer to serve as the new director for Living Well with a Disability Program, and the hiring of Erin Mori as the new Deaf Services Living Well with a Disability Specialist.

Cordier Antiques & Fine Art encourages members to visit www.CordierAntiques.com/html/current_events.html for more info on upcoming auctions and events.

The Shippensburg Small Business Development Center offers free business counseling. For more info visit www.ship.edu/sbdc.

New Hope Ministries is in the midst of its annual Fall Food & Toy Drive. During this time of year, area businesses and organizations serve as drop-off locations to collect non-perishable food items and new, unwrapped toys. The donated items will be used to stock the shelves of New Hope's food pantries prior to the cold winter months, and to provide a brighter holiday season to many of our neighbors in need. For more info, contact Molly Helmstetter at 432-2087.

Brown Schultz Sheridan & Fritz announces the addition of Abigail J. Hake as an associate in the Small Business Accounting Services Department.

Neill Funeral Home will be collecting cards, hard candy and bibles for soldiers and veterans. Items can be sent to or dropped off at either Neill location. Please call prior to dropping off to ensure there are no services. Items for overseas must be submitted prior to December 1 and items for local veterans may be submitted until December 15. For more info contact Shelley at Neill Funeral Home at 564-2633.

Cumberland Valley High School presents the musical *CATS* on March 18 -20 at 7:30 p.m. and on March 21st at 2:00 p.m. Beginning January 25, tickets are available by calling 506-3936; Adults \$12.00 and Students/Seniors \$10.00.

(Continued on next page)

United Methodist Home for Children, Inc. announces it has been awarded the Seal of Excellence for successfully demonstrating compliance with the Pennsylvania Association of Nonprofit Organizations Standards for Excellence Program. For more info contact Gretchen Switzler at 766-7652 x 247.

Nathan Young, President of **Exhibit Studios, Inc.**, has been honored as one of **Central Penn Business Journal's** 2009 Forty Under 40 award recipients for his commitment to business growth, professional excellence and the community.

Harrisburg Academy named Beth Zak Operations and Special Events Associate of its pre-K through 12th grade independent school in Wormleysburg. Beth will manage the coordination of all Development office events and Parents Association events in addition to coordinating the activities of the Development office staff.

Landmark Commercial Realty announces the following: Hartman Family Realty (CHR Corporation) has purchased the property at 1455 York Rd., Carlisle brokered by **Richard Moore**; The **American Diabetes Association** has renewed its lease at 3544 N. Progress Ave.

NAI CIR announces the following transactions: **Ida McMurray** and Justin Shoemaker handled the leasing of 18,410 sq. ft. at Gateway Square Shopping Center; a 17,380 sq. ft. warehouse in Harrisburg; **Craig Rahn** has handled the leasing of 2,000 sq. ft., Upper Allen Twp; the **Bill Gladstone Group** handled the leasing of 16,411 sq. ft. of warehouse space in Upper Allen Twp; the leasing of 3,000 sq. ft. in Highspire.

Employees at **AmeriChoice Federal Credit Union** in South Central PA spent the month of October raising awareness and over \$1,100 for the American Cancer Society's "Making Strides Against Breast Cancer" Walk held in October.

Harrisburg Stampede asks members to sponsor children from the Boys and
(Continued on next page)

Retirement Celebration

On November 10, Chamber members gathered in the Grand Ballroom at the Holiday Inn Harrisburg West to honor President & CEO, Ed Messner, on his retirement after a lifetime of service to the business community. Old and new friends shared stories and renewed relationships. The atmosphere crackled with the electricity of more than forty years of local history, as well as the wisdom and entrepreneurial spirit of those who made and continue to make things happen. As Ed said in his brief thank you at the podium, "It's not about me. It's about people. It will always be about people."

Best wishes, Ed, on your retirement.

All photos courtesy of White Wolf Group Multimedia Services.



The Grand Ballroom at the Holiday Inn West was filled with well-wishers for Ed's Retirement Celebration.

Ed Messner (in the poster in the background) waves good-bye to himself and Vice Chair of Administration Bill DeVore.



West Shore
Chamber of Commerce

Inspiring Business

We offer solutions to meet your employee benefits needs through ChamberChoice!

For more information, contact ChamberChoice at 1-800-377-3539.

ChamberChoice



Ed smiles a Mona Lisa smile as he watches the "Congratulations" video produced by The White Wolf Group Multimedia Services.



Chick presents Ed with a rosebud boutonniere representing Ed's gift of a private tour of Hotel Hershey's Rose Gardens with their horticulturist.

UPCOMING EVENTS

Members can register to attend Chamber events through the online events calendar at www.wschamber.org.

- **12/2 Business Achievement Award Luncheon**, 11:30 a.m. - 1:30 p.m., West Shore Country Club, 100 Brentwater Road, Camp Hill - Join fellow Chamber members in honoring Klare S. Sunderland of Sun Motor Cars Inc. for his outstanding contributions to the community. The cost to attend is \$35/member and \$45/prospective member.
- **12/6 ChamberPAK**, Insert your last minute holiday promotions into the center of the Chamber's events flyer and reach beyond the Chamber membership for only \$300. Contact Mary Clayton at 761-0702 for more information.
- **12/10 Membership Drive Networking Lunch**, 11:00 a.m. - 1:00 p.m., Carrabba's Italian Grill, 5250 Carlisle Pike, Gateway Plaza, Mechanicsburg - Network while enjoying the fantastic food of Carrabba's Italian Grill. Don't keep the Chamber a secret, attend this lunch with a non-member colleague and receive free admission for both of you (a savings of \$50). When your guest becomes a member of the Chamber during the lunch, your name and your guest's will be entered into a drawing for \$100 cash. Many new faces are anticipated at this Membership Drive event, so you will not want to miss it. The cost to attend is \$25/member. Registration is limited to the first 100 attendees.
- **12/11 Electricity Program Information Session**, 3:00 - 4:30 p.m., West Shore Chamber, 4211 Trindle Road, Camp Hill - Interested in saving money on your electricity costs? Join ChamberChoice and Partner OnDemand Energy Solutions to find out more information on the Chamber Electricity Program and how it can help your business.
- **12/17 Social Networking Webinar**, 10:00 - 11:00 a.m. - Chamber Director Bob Saline and Deborah Saline from PRworks, Inc., return with an encore of their popular primer on Social Networking Basics. Enjoy it from the comfort of your office with this webinar. Log on to learn more about Facebook, LinkedIn, Twitter, blogging and other online resources that can help market your company. The cost is \$20/site. A more advanced webinar will be offered as a follow-up in January.
- **1/18/2010 Capital Region Council of Governments Annual Meeting and Dinner**, 6:00 - 8:30 p.m., Radisson Penn Harris Hotel & Convention Center, 1150 Camp Hill Bypass, Camp Hill - Network with the area's local elected officials at this annual event hosted by the Chamber. Dr. Terry Madonna, Director of the Franklin & Marshall Poll, returns as this year's keynote speaker. The cost to attend is \$35 and sponsorships are available.

Girls Club by purchasing discounted tickets at \$10 each to see the first home game of the 's 2010 season. Contact 717-889-5061 to order tickets (Minimum 15).

The **American Diabetes Association** is launching a movement to confront, fight and eventually *Stop Diabetes*^(SM). With nearly 24 million children and adults afflicted with the disease in the U.S. and an additional 57 million at risk for type 2 diabetes, diabetes has reached epidemic proportions. Visit StopDiabetes.com and take action to stop this disease once and for all.

Herbert, Rowland & Grubic, Inc. (HRG) announces the hiring of Steve Selby as a building systems designer in its Harrisburg office. HRG also now offers right-of-way acquisition and land asset management services to clients in the public sector and to private sector industries related to the construction of pipelines, utilities, telecommunications facilities, rail, highways and bridges.

The Second Mile asks members to save the date for "Celebration of Leadership" with special guest, Alan Mulally, CEO of Ford Motor Company, February 5, 2010, at the Hershey Lodge.

West Shore Sportsmen's Association (WSSA) President **Ken O'Donnell** announces that at the 10/27/09 club meeting, WSSA broke a record in membership with more than 1,000 households. Ken would like to thank their Board of Directors, the maintenance volunteers, and members.

Property Management Inc. has been awarded the management contract for 1400 N. Cameron Street as of November 9, 2009. For more info contact Diana Reber at 635-2413.

The Whitaker Center for Science and the Arts is pleased to provide new and returning guests with a fun and informative virtual online parking guide to ease the stress and headache of parking downtown. To view this informational video visit www.whitakercenter.org.

(Continued on next page)

Orrstown Bank President and CEO Thomas R. Quinn, Jr. presented a check, representing the \$11,092.95 raised by Orrstown Bank employees, to the Shippensburg United Way on October 13, 2009.

The **Hampton Inn Harrisburg-West** has meeting rooms for groups of 2-50 people available. Members who contact Laura Nagelhout at 691-1300 and mention the **West Shore Chamber of Commerce** receive a 10% discount, based upon availability.

Musselman Funeral Home & Cremation Services, Inc. announces that on November 22 from 2 - 3 p.m. "Living with Grief During the Holidays and After" will be held at First Christian Church, 443 Hummel Avenue.

Cumberland Valley School District Superintendent William E. Harner received the 2009 Ball State Administrator of the Year Award by the National Association for Gifted Children during a national ceremony on Nov. 6 in St. Louis, Miss. The award is a result of his commitment to insuring quality academics and a rigorous curriculum for all students over the years as a principal and superintendent.

Useful Internet Resources

Visit <http://www.paworkforce.state.pa.us> to easily find the resources you need to work and do business in Pennsylvania.



The management team at Orrstown Bank proudly sponsored the October mixer at their Camp Hill location.

New Members

The following new members were approved by the Chamber's Board of Directors at their November meeting. Thank you to new member sponsors Jennifer Buehler, Rhonda Hebbard, Bob Saline, and Chick Zoll.

CTI Networks

Denise Deckert
5170 East Trindle Rd
Mechanicsburg, PA 17050
975-9000
Website Hosting/Design
www.ctinetworks.com

DeSanto Realty Group, LLC

Gail Ceniviva
150 N. Radnor-Chester Road, Suite A130
Radnor, PA 19087
254-1000
Real Estate
www.desantorealtygroup.com

Koppy's On The Square

Gerald Troutman
949 State Street
Millersburg, PA 17061
362-9824
Convenience Store

netSpray LLC

Allen Hogan
48 E. Market Street
York, PA 17401
881-0248
Marketing Services
www.netspray.com

Roni Deutch Tax Center

Dana Hadley
2520 Dewey Lane
Enola, PA 17025
Financial

Slate Hill Mennonite Church

Paul Zimmerman
1352 Slate Hill Road
Camp Hill, PA 17011
737-8150
Religious Organizations

Sun Motor Cars BMW

Mike Guimond
6691 Carlisle Pike
Mechanicsburg, PA 17050
691-3333
Automobile

Sun Motor Cars Porsche/Audi

Steve Baum
6691 Carlisle Pike
Mechanicsburg, PA 17050
691-3333
Automobile

The Turnbridge Group of RBC Wealth Management

Timothy W. Engle
635 N. 12th Street, 2nd Floor
Lemoyne, PA 17043
724-4204
Financial

Member Renewals

Thank you to the following members who continued their support of the business community by recently renewing their annual membership investment.

30-35 Years

Keystone Staffing Services Inc.

Colony Business Systems/Colony Products Inc.
The Sage Corporation

10-19 Years

Central Pa Rehab Services
Schneider Electric/Square D Company
Victor Cohen
Michael L. Bangs Attorney At Law
East Pennsboro Area School District
Wingate by Wyndham Harrisburg Area
Momentum Inc.
Partners in Women's Healthcare, PC

1-4 Years

Trans Associates Engineering Consultants Inc.
BRE Financial Solutions Inc.
HealthSouth Regional Specialty Hospital
Servpro of New Cumberland / Carlisle
Luxor Events & Marketing
ChamberChoice
Gold Star Communications Inc.
ADECCO
Smith Cartwright LLP
The Homestead Group
Visiting Nurse Assoc. of Central Pennsylvania, Inc.
Grandon Real Estate Inc.
Enginuity Energy LLC
Hilton Garden Inn Harrisburg East
Carpet Majik
LaCroix Davis LLC

5-9 Years

GeoServices Ltd.
Interstate Tax Service Inc.
Cordier Antiques & Fine Art
H. Edward Black & Associates Ltd.
Don Jacobs Insurance Services Inc.
Presence
Temp Tech Inc.

What's the Good News? Chamber Member Receives "Green" Grant

In October, Sir D's Catering received a \$15,000 grant from the Pennsylvania Sustainable Energy Fund to be used for a new solar hot water system. This is the second grant that they have received, including the federal stimulus funding they used to become more energy efficient, applying it to everything from insulation to light bulbs, stated Don Noss, President.

"This is a huge step for us in the direction of going green, as well as saving us a ton of money," Don said. "In light of electric bills going up," he continued, "this is our way of combating that problem."

Sir D's is hoping its positive experience resonates with other Chamber members. "There is help out there for small businesses", Don said. "You can do something."

The Chamber would like to share your good news with other members. If you have reached a milestone, implemented a new idea, successfully navigated a turning point, or received grant or investment money, please contact sandy@wschamber.org. Share the news so you can inspire other members.

CHAMBER SHORTS

■ The third group of the **Economic Development Committee's** new program, **Partnerships in Motion**, is now forming. Applications are available by contacting Sandy Allison at 761-0702.

■ The **2009/2010 Membership Directory** is now available. Thank you to the following directory deliverers: Patty Bowen, Christy Bowman, Kevin Bucek, Katrina Buck, Deborah Coy-Kajic, Tom Dardick, John Davis, Rachel Freeburn, Tricia Heisey, Raymond Higby, Kristin Hundley, Raymond E. Hunt, Rachel Jarabeck, Cheryl Johnson, David Krall, Patrick Neal, Zeddie Neidig, Bill Quaglia, Jeian Rauchut, Tom Reed, Laura Rhodes, Keith J. Schneider, Scott Schultz, Scott Stevens, Helen Marie Szollosy, Frances Teslar, Isaac Tressler, Ann Turner, Peter Weaver, Douglas J. Weiser, Chick Zoll. If you have not yet received a directory, one will be mailed to you by December 15. If you would like to pick one up, please visit the Chamber Office.

■ **The Marketing & Public Relations Committee** reminds members to bookmark www.wschamber.org for quick one stop access to the membership directory, events calendar, online newsletter, and much more. Bookmark the Chamber today!

■ The Chamber supported **Cumberland County Economic Development's** application to become an Area Loan Organization with the PA Department of Community and Economic Development. Becoming a certified lender would grant Cumberland County Economic Development access to Small Business First and PIDA loans.

■ **The Technology Committee** is planning a new Microsoft Tips and Tricks Seminar for winter 2010, with the guidance of new chair David Steele.

■ The Chamber apologizes for misidentifying Chamber Director **Bob Manbeck's** company in the 2009/2010 Membership Directory. Bob is Public Affairs Manager for **United Water**.

SPACEMART SELF-STORAGE

- √ Climate Controlled
- √ 10% Discount for Chamber Members!
- √ 24 Hour Access/Computerized Gate
- √ Eight Different Sizes to Meet Your Needs
- √ Wi-Fi Internet Access
- √ Delivery/Package Acceptance Available

Located at 4751 Westport Dr., Mechanicsburg
Across from the Rossmoyne Business Center
CALL TODAY! (717)790-9100



For Your Business:

Electrical
and
Mechanical
Contracting
717-737-2224
www.seccoinc.com

For Your Home
Plumbing
Electrical
Heating
Air Conditioning
Water Treatment



717-737-5309
www.seccohome.com

When You Need An Expert At Your Door, It's Got To Be SECCO!



The West Shore Evangelical Free Church celebrated the grand opening of The World Vision Experience: AIDS, a unique, multi-media exhibit, for the first time in the Harrisburg area, on November 16.

CONNECTIONS

Connections is published monthly by the West Shore Chamber of Commerce, 4211 Trindle Road, Camp Hill, PA 17011. The Chamber reserves the right to edit and evaluate all materials submitted for publication.

Phone: (717) 761-0702 | **Fax:** (717) 761-4315

Email: wschamber@wschamber.org

Website: www.wschamber.org

Chick Zoll, Chairman of the Board
Bill DeVore, Vice Chair of Administration
Bob Saline, Vice Chair of Community
& Economic Development

Tammy Shearer, Vice Chair of Governmental Affairs
Jennifer Buehler, Vice Chair of Member Services
Aaron Grumbling, Treasurer
Kerwin Stetler, Immediate Past Chair

DIRECTORS

Larry Bashore	Robert Manbeck
Crystal Clark, Esq.	Jeian Rauchut
Donna Davidson	Diann Roffe
Chris Frampton	Gary Scicchitano
Rhonda Hebbard	Phil Shenk
Robert Lauriello, PE	Kipp Stecher
Rick LaVanture	Lynn Stickler
Autumn Lang	Marilyn Zywiec
Geir Magnusson	

Edward M. Messner, President & CEO
Tammy McCrae, Executive Vice President &
Program Director

Co-Editors: Sandy Allison and Mary Clayton

Purely the right
choice



**Konhaus Marketing
& Communications**
Personalized Marketing Solutions

3544 Old Gettysburg Rd.
Camp Hill, PA 17011

717.731.9456

*You'll
Love Us*

KonhausMarketing.com

FREYSINGER

RIGHT HERE. RIGHT NOW. WE CAN MAKE IT HAPPEN!

Pontiac GMC Buick Mazda Hyundai



Great People! Great Service! Great Deals!

6115-6251 Carlisle Pike, Mechanicsburg
766-8422 www.freysinger.com

Tom Freysinger UP

CELEBRATING

90 years
1919 - 2009



**ORRSTOWN
BANK**

Strong. Safe. Secure.

Times may change, but we've
been serving our communities
under the same name **since 1919.**

1.888.ORRSTOWN • www.orrstown.com

Member
FDIC

In Camp Hill:
3045 Market St.

In Carlisle:
22 South Hanover St. •
427 Village Dr. • 2250 Spring Rd.

In Mechanicsburg:
3 Baden Powell Ln. • 1110 East Simpson St.