

# CONNECTIONS

The Newsletter of the West Shore Chamber of Commerce

## Ed Messner Announces Retirement



West Shore Chamber President and CEO Ed Messner has announced his retirement effective January 4, 2010. The Chamber is honored to have such a dedicated, connected professional leading the organization

for the past 41 years. Ed's leadership has been central in many of the Chamber's successful community initiatives including transportation, health care, and economic growth.

The West Shore Chamber is forming a Search Committee that will look for a suitable candidate who will be able to continue to lead the Chamber to inspire business in central Pennsylvania. Ed has decided it's time for him to focus on his children and grandchildren, and enjoy traveling.

The Chamber expects a great year and anticipates good things as a new chapter in its history begins in 2010.

## Golf Outing Registrations in Full Swing

Spring has arrived and golf season has finally begun! Your Golf Committee has been diligently planning this year's Annual Golf Outing over the last several months and we are excited to see our fellow golf enthusiasts on Monday, June 1, at the Country Club of Harrisburg. The Golf Committee voted to reduce the registration price to \$175 per golfer, and decided to lower the registration fee and sponsorship options from previous years in response to the budget challenges all members face right now.

This prestigious, client-impressing event features lunch, 18 holes of golf, high quality gifts, and a first-class awards dinner. This will be the Chamber's only outing this year, so don't miss out on this fun networking opportunity. Registration and the networking lunch begin at 11:30 a.m. and there will be a shotgun start at 12:30 p.m.

I want to commend our sponsors who support our endeavor every year and have made the West Shore Chamber of Commerce Golf Outing the most prestigious golfing event in central Pennsylvania. The Golf Committee is pleased to announce that the Frampton Kimmel Group has returned as the Hole-in-One sponsor for a \$25,000 cash prize. Many more high visibility sponsorships are still available. To sign up for a sponsorship and to bring your prospective customers or staff for networking and business building, contact Leigh-Ann Reitze at 761-0702, or register online at the Chamber events calendar at [www.wschamber.org](http://www.wschamber.org).

Thanks to all of our members who have already registered. You'll have a wonderful time, from fun contests on the course to a delicious award banquet; the West Shore Chamber Outing is well worth your time and will be a fantastic venue to entertain clients. See you on June 1.

Kipp Stecher, Chair, Golf Committee  
AmeriChoice Federal Credit Union

**April 30**  
Culinary Pairing in a Business Environment

**May 6**  
Speed Networking

**May 13**  
Back to Basics: Business Finances

**May 20**  
Microsoft Tips and Tricks

**May 20**  
Chamber Night at the Harrisburg Symphony Show House

## Ready! Set! Network!

Finesse your way in and out of meeting business contacts to quickly and effectively communicate your message in a time-structured setting. A speed networking meeting, sponsored by AmeriChoice Credit Union, will take place at the Radisson Penn Harris Hotel at 11:30 a.m. on Wednesday, May 6.

The first hour will be spent in a speed networking exercise allowing participants to meet and greet as many people as possible in a short amount of time. A reception with boxed lunches will follow the speed networking session to give attendees an opportunity to continue fostering their business contacts. Attendees can eat their lunch at the meeting or can take it with them back to the office providing more time to network. The cost to attend is \$25. The registration/cancellation with refund deadline is Friday, May 1. Members can register online at the Chamber events calendar at [www.wschamber.org](http://www.wschamber.org).

Please note: this meeting will be located in a the Governor's B inside the hotel, not in the convention center.

The **bolded** businesses in Business News section are Chamber members.

**Asphalt Maintenance Solutions of Central PA, Inc.** reminds you that it is that time of year to take a look at your parking lot or driveway. Does it need repaired, seal coated or line painted? Call 566-4112 for a free estimate and a discount if the work is scheduled by the end of May. Visit [www.amsoll.com](http://www.amsoll.com).

David E. Coffman CPA/ABV/CFE, CVA of **Business Valuations & Strategies** was interviewed for the Wells Fargo Business Insight Series about How to Determine Your Business' Worth. View it online at <https://wellsfargo.imaginationdigitalmedia.com/business-insights/?episode=C8>.

**RETTEW** announces the following: Timothy A. Falkenstein and Joel E. Young, RLA, have been named shareholders of the firm, and the promotions of Rane A. Wilson, PG, to group manager of the geosciences group; Brian W. Engle, PE, director of land development services, and Lonnie R. Young director of environmental sciences.

**Property Management Inc.** has begun management for Maplewood Unit Owners Associations, a 267-unit three story townhouse community currently under construction in Susquehanna Township.

**ActionCOACH of Pennsylvania** is sponsoring the International Leadership Event, 2009 Maximum Impact Simulcast, Leadership that Inspires, at Christian Life Assembly in Camp Hill on May 8, from 7:30 a.m. to 4:00 p.m. Tickets are \$79.00. For more information or to purchase tickets, call 635-7226. 10% of the overall proceeds of the day will be donated to **New Hope Ministries**. To learn more about business coaching, go to [www.actioncoachpa.com](http://www.actioncoachpa.com).

**Commonwealth Commercial** announces the following: Ian S. Wewer has been named Director of Property Management; and Commonwealth Commercial represented itself, and the owner in the lease negotiations of a 4,365 sq. ft. flex space in the American Center at 540 Industrial Drive in Fairview Industrial Park.

**Belco Community Credit Union** announces: Community Development Officer, Tricia Heisey, has been elected for a two-year term to the Dress for Success South Central PA Board of (Continued on next page)

## Director Profile - Autumn Lang



Autumn Lang is a Sales Executive for Capital BlueCross, one of the area's largest employers, with more than 2,300 employees. When asked why she chose her current field, Autumn replied "I chose Capital BlueCross as my employer because of its reputation as being the leader in healthcare for central Pennsylvania." Capital BlueCross has been a member of the Chamber for twelve years.

Autumn believes the Chamber has introduced her to "a wide variety of businesses in the area," and has provided her with "enhanced networking skills and involvement in the community." As Chair of the Business & Industry Night Committee, it was no surprise that she stated it was her favorite event. "Business &

Industry Night is unlike any other networking event in the area, it allows for business-to-business networking in a more casual atmosphere," she said.

In addition to her Chamber involvement, Autumn is a Junior Achievement volunteer. When she can find some spare time she enjoys running, traveling, attending sporting events, and spending time with her friends and family.

## Chamber Program to Pool Electricity Needs

With electricity deregulation right around the corner, the Chamber Electricity Program is designed to alleviate the price increase's impact on your bottom line. The Chamber has partnered with member OnDemand Energy Solutions, an established and licensed firm for this important aggregate purchasing. Both members and non-members are welcome to learn more about this program, however to participate in the Chamber Electricity Program, you must be a member of the West Shore Chamber.

OnDemand Energy Solutions can provide Chamber members with the best pricing because the electricity pool encompasses members of chambers of commerce from around the state. They offer continuous customer service to aid members in all aspects of the process.

To learn more about the Chamber Electricity Program, contact the West Shore Chamber at 761-0702 or visit [www.wschamber.org](http://www.wschamber.org) and click on the OnDemand section.

### BETTER BUSINESS STARTS WITH BETTER BUSINESS LISTINGS.

Expand your presence on the internet. Claim your listing on PennLive.com's directory of local businesses and create a digital storefront for your company, featuring a business profile page with photos, logos, product descriptions, and more. Best of all, it's FREE to claim and enhance your listing.

Help your customers find you on the web, call 1.717.540.2050 or email [salesinfo@pennlive.com](mailto:salesinfo@pennlive.com)

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PennLive.com is the online home of *The Patriot-News*.

### Useful Internet Resources

Visit [www.newpa.com](http://www.newpa.com) for more information on building your business, strengthening your community, finding incentives and applying for funding.



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[www.KonhausMarketing.com](http://www.KonhausMarketing.com)

**717.731.9456**

## Member Mentor Networking Tip of the Month

### From the Member Mentor Committee

Use the Member Mentors to facilitate introductions and connections at Chamber events. Identified with green ribbons, they're there to help you.



(L to R) Tom McKee, Joe Hall, Stephanie Kreysar, Scott Stevens, Stacy Kyle, George Book, Jill Rosen, Dawn Flower, Mary Fenstermocker, Sarah Brennehan, Brad Hilbish, Richard Moore and Mary Haskins.

## When Was the Last Time You Had Your Pulse Taken?

Did you know that fellow Chamber members who serve as volunteers on the Membership Mentor Committee are trying to talk to, not survey, every single member of the Chamber at least once during the year? The committee, formed in December 2005, uses brief, informal chats with members – either through personal visits or by phone to “take the pulse of members.” The results of these brief, but important, encounters are noted on member contact forms, and are zipped over to the Membership Director. Action items are flagged and completed; comments and suggestions are routed to appropriate staff for follow-up.

Why have a committee to do this? Because the Chamber knows that regularly collected, open-ended feedback from members is important to the vitality and relevance of the Chamber, and who better to collect that feedback than fellow members?

And that's not all the Committee does. If you have attended Chamber mixers, or held a ribbon cutting or special anniversary event, you know, from first hand experience that this committee serves as a “hospitality arm” of the Chamber. At mixers they welcome new and prospective members, facilitate their networking, and help them make connections with other members. At ribbon cuttings and special anniversary occasions, they serve as a friendly support group for members. Twenty-four fellow Chamber members serve on the Membership Mentor Committee. Use them. Talk to them. Let them help you. After all, we're all in this together.

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Directors; and Belco Community Credit Union participated in the American Cancer Society's 2009 Daffodil Days and exceeded their 2008 donation by 48% raising \$1,484 in 2009.

### **Herbert, Rowland & Grubic, Inc.**

(HRG) announces that the following employees have been named associates of the firm: Matthew Bonanno, P.E.; Christopher Dellinger, P.E.; Griffith Jones; Jeffrey Mikesic; Mark Spatz; and Eric Stump, P.E.

**Reclamere, Inc.** has been named to the Top 100 Organizations in the January 16 edition of the Pennsylvania Business Central.

**Wendt Partners** offers free branding needs assessments. Call 766-0696 to learn how to build a brand that sells.

### **Whitaker Center for Science and the Arts**

announces that The Doc Severinsen & El Ritmo De La Vida show, originally scheduled to take place in Sunoco Performance Theater on March 26, has been rescheduled to September 22 at 7:30 p.m. For tickets call 717/214-ARTS or visit [www.whitakercenter.org](http://www.whitakercenter.org).

Join HA HA Helen of **LAFOLOT** to raise money for the Arthritis Association's Walk on May 2 at 10 a.m. at the H.A.C.C. campus. Join in some Sample Laughter Sessions prior to the walk. Call 542-6127 or visit [www.lafolot.com](http://www.lafolot.com). Join the LAFOLOT team and get a free LAFOLOT Live Life! Laugh Often! T-shirt to wear to the event.

### **Landmark Commercial Realty, Inc.**

handled the following transactions: the lease of 14,924 sq. ft. of office space at 2400 Thea Dr., Harrisburg; the lease of 12,000 sq. ft. at 2010 Greenwood St., Harrisburg; the purchase of an 8,000 sq. ft. investment property at 2115 N. 3rd St., Harrisburg; the purchase of a commercial office building at 5916 Linglestown Rd., Harrisburg; the lease of 3,000 sq. ft. of office space at 600 N. 2nd St., Harrisburg; the lease of space at 2238 Gettysburg Rd., Camp Hill; the purchase of a 1,700 sq. ft. commercial building located at 4500 Fritchey St., Harrisburg; the lease of a building at 7 S. Frederick St., Mechanicsburg; the lease of space at 1847 Center St., Camp Hill; the lease of office space at 3507 Market St., Camp Hill; and the lease of office space at 2204 Market St., Camp Hill.

**Orrstown Bank** announces the appointment of three Branch Executive Officers: Barry Luckenbaugh-Newport, Perry County office; Nichole Clouser-New

*(Continued on next page)*

Bloomfield, Perry County office; and Michael Byerly-Hanover Street, Carlisle office.

Avoid the rush and order **Harrisburg Stampede** game day tickets in advance. Go to [www.harrisburgstampede.com](http://www.harrisburgstampede.com) or call 236-4680.

**Bethany Village** welcomes Sara Line as Marketing Communications Coordinator to help make the move to Bethany Village a smoother, less overwhelming process. For more information about Bethany Village, visit [www.BethanyVillage.org](http://www.BethanyVillage.org).

**Momentum, Inc.** was a finalist for Technology Company of the Year at the TECHQuest Pennsylvania 17th Annual Awards Gala on March 27.

**Mid Penn Bank** announces the promotion of Edward P. Williams to Senior Vice President and Chief Financial Officer. For more information, visit Mid Penn's website at [www.midpennbank.com](http://www.midpennbank.com).

**Enginuity Energy, LLC** announces that James P. Kloske, Certified Energy Engineer, was selected by the USGBC to participate in its new Beta testing program and has successfully achieved the status of LEED Accredited Professional O+M.

**Strategic Consulting Partners** announces Monica Gould, President, has been named one of the Best 50 Women in Business. All recipients will be honored on May 11 at the **Hilton Harrisburg**.

**Carlisle Expo Center** announces the following: Spring Car Auction from 4 - 10 p.m. on April 23 and 24; Spring Car Show at the Carlisle Fairgrounds from April 22 - 26; and the Central PA Reptile Expo on May 16. For more information call Fran Kachnoskie at 243-7855 ext. 164 or visit [www.CarlisleExpoCenter.com](http://www.CarlisleExpoCenter.com).

**Allenberry Resort Inn & Playhouse** has season opening specials. Visit the Special Events Page at [www.allenberry.com](http://www.allenberry.com) or call 258-3211.

**Harrisburg Academy** celebrated Charter Day on April 6 at the State Capitol, to mark the 200th anniversary of state charter. 2009 is the school's triple anniversary - 225th year of its founding, 200th year of its incorporation by the Commonwealth, and 50th year at its current site. On April 26, a Get Ready for College Day will assist students in grades 8-11 and their parents plan for college through a workshop series, starting at 2 p.m. To RSVP, contact Carol Riordan at 763-7811.

*(Continued on next page)*

## Chamber Email Reminders Revamped

On March 23 the Chamber launched its new and improved email reminders. Email reminders are sent twice a week and keep members updated on current and future events and opportunities. Email reminders are a benefit of membership available to anyone, and everyone in your organization can receive these emails for free. If you currently do not receive email reminders and would like to be added to the list please call the Chamber at 761-0702 or email [events@wschamber.org](mailto:events@wschamber.org).

Easily read, stored, and forwarded, the new email reminders provide members with more options and an exciting new online marketing opportunity: Email Sponsorship. As the exclusive Email Sponsor, you will receive your logo, a 30 word message and a link to your website with high visibility placement on both emails of the week you specify for \$100. With a constantly expanding list of more than 1,400 members that is less than seven cents per person!

Utilize this opportunity and gain exposure for you business. Reservations are taken on a first-come, first-served basis. Contact Mary Clayton at 761-0702 to reserve today.



## Employee Free Choice Act Debate

On March 31, the West Shore Chamber presented an opportunity for its business members to "get the facts" behind the Employee Free Choice Act, an important and controversial bill that, if passed, will affect all businesses. Panelists Bill George, President PA AFL-CIO; Wendell Young IV, President UFCW Local 1776; Susan Staub, Pennsylvanians for Right to Work; Gene Barr, Vice-President Government and Public Affairs, PA Chamber of Business & Industry; and Charles Beckley, attorney, Beckley & Madden contributed to the lively debate held at Mechanicsburg Middle School. Moderator RJ Harris, WHP 580, provided his experience and expertise in keeping the panelists on point and on time.

More than 100 attendees, including a number of legislators and many Union representatives, in addition to those watching the live broadcast on PCN, and were both informed and entertained by the rapid-fire interaction among the panelists. The West Shore Chamber opposes the passage of the Employee Free Choice Act.



## Senator Folmer Introduces Healthy Pennsylvania Initiative

Recently, Senator Folmer addressed the Chamber Governmental Affairs Committee about his Healthy Pennsylvania Initiative. His eleven bill plan presents an alternative that seeks to address healthcare problems through consumer-driven/market-driven initiatives and offers an alternative to the Governor's health plan.

Of particular interest are SB 506, promoting Health Saving Accounts (HSAs), SB 507, filling gaps in insurance coverage through a high risk pool, and SB 509, phasing out the Medical Care Availability and Reduction of Error (MCARE) fund. (Of these, the Chamber is opposed to the phasing out of MCARE.)

Folmer concluded his presentation by saying that an underlying problem in health care is the current system in which Americans believe nothing bad should ever happen and are enabled to not take accountability. He said "There will never be enough money for everything. We have to start teaching people to take care of themselves."

To read more about the bills in Senator Folmer's Healthy Pennsylvania Initiative, please log on to [www.wschamber.org](http://www.wschamber.org).

## New Members

The following new members were acknowledged and approved by the Chamber's Board of Directors at their April meeting.

### Appalachia Technologies LLC

Mike Romano  
4902 Carlisle Pike  
PMB 284  
Mechanicsburg, PA 17050  
386-7938  
Information Services  
www.appalachiotech.com

### Camp Hill United Methodist Church

Susan Pigott  
417 S. 22nd Street  
Camp Hill, PA 17011  
737-5631  
Religious Organizations  
www.camphillumc.org

### Sheryl M. Delozier, State Representative 88th District

Sheryl Delozier  
2929 Gettysburg Road, Suite 6  
Camp Hill, PA 17011  
761-4665  
Government  
www.repdelozier.com

### Liberty Forge

Josh Anderson  
3804 Lisburn Road  
Mechanicsburg, PA 17055  
795-9880 x 211  
Recreation  
www.libertyforge.net

### Penna School Boards Association

Brian Posey  
PO Box 2042  
Mechanicsburg, PA17055-0790  
506-2450  
Associations  
www.psba.org

### R&R Networks

11 South Baltimore, PO Box 718  
Dillsburg, PA 17019  
432-2240  
Computer Services and Sales  
www.randrnetworks.com

### Susquehanna Valley Surgery Center

Donna Wozniak  
4310 Londonderry Road #1  
Harrisburg, PA 17109  
657-7533  
Health Care  
www.svsconline.com

## COMMITTEE UPDATES

- The Women in Business Roundtable Trap Shoot Committee will be holding the 3rd Annual Trap Shoot Event on October 19. Sponsorship opportunities are available. For more information contact Leigh-Ann Reitze at 761-0702.
- The Education Committee would like to remind members to enlist in the Chamber Job Shadowing Program. With summer right around the corner, more students will be looking for shadowing opportunities. To become a part of the program contact Leigh-Ann Reitze at 761-0702.
- A great way to network and problem solve with fellow Chamber members is to join a Committee. To view a full list of committees and their missions visit www.wschamber.org today.

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## The Foundation for Enhancing Communities

offers scholarships to high school and postsecondary students who reside in Cumberland, Perry, Franklin, Dauphin and Lebanon Counties. To learn more, visit [www.tfec.org](http://www.tfec.org), or contact Dawn Morris, Program Officer at 236-5040 or via email at [dawn@tfec.org](mailto:dawn@tfec.org).

**Launching Lives** announces the seminar, 3 Steps to Solving Problems: A Slightly Different Approach, to discover a unique problem solving process that can be applied in your workplace as well as your personal life, on May 13 from 8 – 10 a.m. at Harrisburg Chamber of Commerce. Cost is \$30. Registration must be received by May 11 as capacity is limited. For more information contact: **Sylvia D. Hepler** at 761-5457 or [Sylvia@LaunchingLives.biz](mailto:Sylvia@LaunchingLives.biz). Visit [www.LaunchingLives.biz](http://www.LaunchingLives.biz).

On April 19, **New Hope Ministries** will hold its annual Walk for Hope event at three different locations in the central Pennsylvania region: Logan Park, Dillsburg, Lehr Park, Dover, and at Trindle Spring Lutheran Church, Mechanicsburg. Registration begins at 2:00 p.m. Individuals and teams raise sponsorship pledges to benefit the clients served at New Hope, and participants receive free t-shirts, door prizes and good exercise. Registration forms and Walker Packets can be downloaded at [www.nhm-pa.org](http://www.nhm-pa.org).

**Black Consulting Services Inc.** invites working women to gather for Women's Wellness Luncheons each month at Dixon University Center in Harrisburg, from 12 noon – 1 p.m. on May 27. Also, free teleconferences are on the first Mondays of each month. Both events deliver professional development strategies designed specifically for busy women. Call 620-3042 or e-mail [contactblackcsi@blackcsi.com](mailto:contactblackcsi@blackcsi.com) for more information or to register.

**United Methodist Home for Children** will hold the 17th Annual "Hope for the Future" Golf Tournament on June 1 at the Carlisle Country Club. The registration fee is \$125 per player, or play-all-day for \$175. Sponsorships are available for every budget. For more information contact Gretchen Switzler at 766-7652 or [gswitzler@umhcservices.com](mailto:gswitzler@umhcservices.com).

Rachel L. Freeburn, has been named branch manager at the Cumberland Parkway Office of **Fulton Bank**.

*(Continued on next page)*

**Direct Brands, Inc.** is seeking dedicated individuals to join its inbound call center. Ideal candidates must have strong interpersonal and communication skills. Previous inbound call center is required. Call the job hot line number 795-1298, fax resume to 795-1445 or email pahr@directbrands.com.

**American Diabetes Association** is working to stop the devastating consequences of this disease. Form a corporate or family and friends team to participate in the 2009 Tour de Cure. Join the Road Ride or Indoor Spin on May 30 at Yellow Breeches Middle School, or the Mountain Bike Challenge on May 31 at Michaux State Forest. To learn more, visit [www.diabetes.org/tour](http://www.diabetes.org/tour) or call Tim Roden at 657-4310 x4617.

**Abel Personnel** marked its 40th anniversary on March 12. Nobility celebrations with clients and successful candidates will be held throughout the year. Visit [www.abelpersonnel.com](http://www.abelpersonnel.com) for photo updates.

**Dale Carnegie Training** is now forming The Leadership Advantage which will provide managers and team leaders with the proper tools for innovating the work force and creating a cohesive team atmosphere. For more information, contact [sandy.beck@dalecarnegie.com](mailto:sandy.beck@dalecarnegie.com).

Join **Leadership Cumberland** for the biannual Leaders@Lunch series on May 5 at the **Radisson Penn Harris Hotel & Convention Center**, from noon to 1:30pm, for lunch and a panel discussion to explore the topic of Entrepreneurialism in a Changing Economy. Panel participants include: Damien Q. Elias, Chairman and CEO of Campus Door, Inc., Jen Delaye, President and CEO of JDK Catering, Inc., Debbie Keys, Co-owner of Pealers Flowers & Company and Omar Shute, Executive Director of the **Cumberland Area Economic Development Corporation**. The cost to attend is \$25 and registration begins at 11:30 a.m. RSVP to 258-9500 or email [office@leadershipcumberland.org](mailto:office@leadershipcumberland.org).

**The Communication Gym** is offering a four-workout series entitled How to Speak Off the Cuff with Power, Poise and Pizazz, with internationally renowned speech coach Dr. Dilip Abayasekara. These workouts are available free to members and will take place on Thursday afternoons in May. Register at [www.thecommunicationgym.com](http://www.thecommunicationgym.com).

## Member Renewals

Thank you to the following members who continued their support of the business community by recently renewing their annual membership investment.

### 11 - 20 years

Camp Hill Borough  
Capital Area Christian Church  
Center for Independent Living  
Costopoulos Foster & Fields  
Delta Development Group Inc.  
Hampden Cleaners  
Hartman & Scheuchenzuber  
integra Print & Image  
Langletz Landscaping Inc. / DBA PA Landscape  
Mass Mutual/Wienken & Assoc.  
Messiah Village  
Prosser's Auto Body Shop  
West Shore School District

### 6 - 10 years

Awards & Beyond Inc.  
Belco Community Credit Union  
Blooms by Vickrey Flowers & Gifts  
Brian Reed Landscape Design Inc.  
Excel Interior Concepts & Construction

Gaudenzia  
Howard Hanna Realty  
Momentum Fitness Center  
Newbury & Short CPA's PC  
PA Central Federal Credit Union  
SMZ Financial Group

### 1 - 5 years

Blue Mountain Builders  
Business2Business Magazines  
Carrabba's Italian Grill  
Classical Academic Press  
Community Networking Resources  
Eastgate Realty Associates  
HDH Byerly  
Launching Lives  
Mary Kay Cosmetics, MaryEllen Wical  
Moxy A Beauty Retreat  
S. Wilson Pollock - Center for Industrial Training  
Select Security  
Verizon Wireless


## THE SHORT OF IT

- **Chamber Testimonials** - Has Chamber membership inspired your business? Was your business impacted by an event, marketing opportunity, or sponsorship through the Chamber? Send your story to Mary Clayton at [mary@wschamber.org](mailto:mary@wschamber.org) today. Your story along with your company name may appear in one of the many Chamber communications. This is a great opportunity to receive free advertising and connect with other Chamber members.
- **Verification Forms** have been distributed to all Chamber members. Please review, edit, and return them to make sure your information is correct. The Chamber will publish this information in both the Online Membership Directory and the printed 2009 Membership Directory.
- Congratulations to **Monica Gould** of **Strategic Consulting Partners** and **Deborah A. Abel** of **Abel Personnel** for being named in the **Central Penn Business Journal** "50 Best Women in Business 2009."
- The Chamber congratulates members **Debra Pierson, Computing Connection, Inc.**; **Jodi Morrison, CDL Printing & Packaging**; and **Debra Saline, PR Works** for presenting at the 15th Annual Business Women's Forum.

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Steve and Tracy Ritter of Postal Connections are joined by their four children, Li Kohr of Senator Vance's office, Jeff Palm of the Mechanicsburg Chamber, Chairman Chick Zoll and fellow West Shore Chamber members for their Grand Opening Ribbon Cutting on March 16.

## UPCOMING EVENTS

- **4/30 - Culinary Pairing in a Business Environment**, 5 - 7 p.m., Boiling Springs Tavern, Front & First Streets, Boiling Springs - Participate in a unique event to learn about proper business dining etiquette, and wine and food pairings. Cost to attend is \$40/per member.
- **5/6 - Speed Networking**, 11:30 a.m. - 1:00 p.m., Radisson Penn Harris, 1150 Camp Hill Bypass, Camp Hill, PA 17011 - Finesse your way in and out of meeting business contacts in a time-structured setting and enhance your networking skills. The cost to attend this event is \$25.
- **5/13 - Back to Basics with the Directors: Business Finances**, 8:00 - 9:30 a.m., West Shore Chamber of Commerce, 4211 Trindle Road, Camp Hill - Learn more about the application process and receive valuable insight into how banks review financing applications with Jeian Rauchut of Integrity Bank. The cost to attend is \$20/member and \$30/perspective member.
- **5/20 - Chamber Night at the Harrisburg Symphony Show House**, 5:00 - 7:30 p.m., Country Club of Harrisburg, 401 Fishing Creek Valley Road, Harrisburg - Join the West Shore, Harrisburg Regional and Greater Carlisle Area Chambers of Commerce for a mixer and tour of the Showhouse. Space is limited. Mixers are free to attend.
- **5/20 - Microsoft Tips and Tricks**, 10:00 a.m. - 1:00 p.m., Giant Food Store Community Center, 3301 Trindle Road, Camp Hill - The Chamber Technology Business Council will host Microsoft's Steve Deming, Technology Specialist. The seminar will focus on Outlook 2007, Advanced Word 2007, and will include a preview of Windows 7 and Office 14. This seminar is free to attend.
- **6/1 - 2009 Annual Golf Outing**, Country Club of Harrisburg, 401 Fishing Creek Valley Road, Harrisburg - Connect with fellow members at this premier golf outing for a day of networking, relationship building and fun! Cost to attend is \$175/golfer.
- **6/3 - Back to Basics with the Directors: Workplace Violence**, 8:00 - 9:30 a.m., West Shore Chamber of Commerce, 4211 Trindle Road, Camp Hill - Educate yourself about the risk factors for workplace violence, how to spot them and what to do to ensure the safety of your staff with Gary Scicchitano of the Visiting Nurse Association of Central Pennsylvania. The cost to attend is \$20/member and \$30/perspective member.

For more information or to register visit [www.wschamber.org](http://www.wschamber.org).

## Commerce Bank/Harrisburg

announces Eric F. Inzana as store manager for the bank's Cedar Cliff office located at 1120 Carlisle Road in Lower Allen Township, Cumberland County. For more information, visit [commercepc.com](http://commercepc.com).

Showcase your business to the 30,000 readers of the **Central Penn Business Journal** with Business Profiles. The publication date is July 24, Space Reservation Date is May 25, and the Ad Copy Deadline is May 25. For more information call Nate Tile at 236-4300 or email [natet@journalpub.com](mailto:natet@journalpub.com).

**Hilton Harrisburg** announces upcoming dates for the 2009 Spring Winemaker Dinner Series: May 8 - "The Wines of Burgundy" - \$135.00 and May 29 - "The Napa Valley Wines of Robert Mondavi" - \$125.00. For reservations call 237-6400. All dinners will be held in The Golden Sheaf with a 6:30 p.m. reception and dinner at 7:30 p.m.

**Erdman Anthony** has acquired Rhinebeck, New York-based Dewkett Engineering, P.C. in a deal that strengthens its presence in the Hudson Valley region and expands its human resource capacity. For more information, visit [www.erdmananthony.com](http://www.erdmananthony.com).

**Camp Hill Forest Products** is stocked and ready to provide quality mulch products. For an inexpensive way to enhance the value and beauty of your home call 790-9226.

**Keystone Photography - Studio & Gallery** will have a photojournalism and street photography theme during May and June. During the month of May, West Shore Chamber members will receive 20% off any studio portraiture. For more information call 761-0900 or visit [keystonephotos.com](http://keystonephotos.com).

The **Hilton Garden Inn Harrisburg East** invites you to Mother's Day Brunch from 11 a.m. - 2 p.m. on Sunday, May 10. Farm Fresh Omelets, Quiche, Assorted Egg Stradas, Made to Order Belgium Waffles, Prime Rib, Roast Turkey, Oven Roasted Ham, and much more. Contact the Front Desk for more information or to make reservations at 635-7299.

**Harrisburg International Airport (HIA)** announces that AirTran Airways, a subsidiary of AirTran Holding, Inc. will begin offering seasonal service between Atlanta and Harrisburg, PA. The carrier will operate one daily nonstop flight to and from HIA between June 11 and September 8. For more information, visit [www.flyhia.com](http://www.flyhia.com).



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# CONNECTIONS

*Connections* is published monthly by the West Shore Chamber of Commerce, 4211 Trindle Road, Camp Hill, PA 17011.

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